

## WHO'S WHO | in Corporate Law

By LISA MORRIS JOSEFAK

### NANCY LIEBERMAN

*Farrell Fritz, P.C.*

Nancy Lieberman is a partner in Farrell Fritz, P.C.'s corporate and banking department. Lieberman advises large and small businesses, both public and private, and private investors on a full range of matters. She has extensive experience in advising companies from the earliest stage of formation and helping them grow through financings, securities offerings and M&A events.

Lieberman advises business owners in all stages of business – from start-up, growth through financings and acquisitions, and sales of their business in order to exit.

"In all cases, one of the most important things that a business owner can do is to take the time and – though they don't like this part – spend the money to set their business up the right way," Lieberman said.

Many businesses begin with an idea and a handshake, Lieberman noted.

"Such an arrangement is fine until the owners no longer agree on the day-to-day operation of the business, including if one wants to sell or dies or becomes disabled," she said. "That is when issues begin. Owners should ensure that there is a shareholders agreement or operating agreement in place to protect them in the



event that the business arrangement with the fellow owners doesn't work out or in the event of their death or disability so their families are protected."

Having an agreement in place that provides for a buy-sell in the event that the owners no longer agree or upon death or disability helps to protect business owners, she said.

"In addition, these agreements can also contain provisions that assists owners in connection with the eventual sale or transfer of the business," Lieberman said.

Lieberman has an AV Preeminent Martindale-Hubbell Peer Review Rating. She is listed in the 2011 and 2012 Martindale-Hubbell® Bar Register of Preeminent Women Lawyers™ and the

2011 Martindale-Hubbell® Top Women Lawyers in the Northeast in Corporate Law. She is a frequent speaker on topics related to capital raising and mergers and acquisitions, has authored articles that have appeared in Compliance & Ethics Professional, SEC Trends & Developments, among other publications, and has been quoted by CFO.com.

Lieberman earned a juris doctor from New York University School of Law and a bachelor's degree from Hofstra University. She is a member of Temple Sinai of Roslyn's Board of Trustees, as well as a member of The Women's Financial Group. She chaired the 2012, and will chair the 2013, American Heart Association's Long Island Go Red for Women luncheon committee.

Farrell Fritz, P.C. is a full service law firm with more than 80 attorneys in four offices located in Uniondale, Hauppauge, Bridgehampton and New York City. The firm provides legal services to businesses, not-for-profit organizations and individuals in the areas of corporate & banking, including securities, tax law and distressed assets; bankruptcy and creditors' rights; healthcare; real estate, including construction, land use, zoning, municipal, environmental law and tax certiorari; commercial litigation; labor and employment law; and trusts and estates planning, administration, and estate litigation.



Farrell Fritz, P.C.  
1320 RXR Plaza, Uniondale, NY 11556