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Retail Practice Group

An expanding retail chain looking to enter a new market or expand its store operations requires counsel to negotiate leases and purchase contracts and assist in zoning, construction, environmental and related development matters.

A gasoline service station is issued a spill number by the New York State Department of Environmental Conservation.

A tenant in a shopping center is served with a notice of default and subsequent petition to recover possession of the property.

An expanding retail chain seeks to control spiraling real property taxes and take advantage of available tax incentive programs.

A national retailer is cited for fire code violations.

Understanding the regional retail real estate market

Farrell Fritz understands the myriad of issues that affect retail real estate development, and have, over the years, provided services to shopping center developers, property managers and independent and chain retailers that include counsel on acquisitions, leasing, financing, lending, zoning, land use, environmental, tax certiorari and landlord/tenant issues. From single location operators to national chains, and from storefront property owners to national mall developers, our attorneys bring our clients experience in all facets of retail real estate, as well as a unique perspective on the region and its business community.

Working with growing retail chains

Our real estate department has assisted numerous local, regional and national chains with expansion programs and works with multi-state clients on leasing, due diligence and acquisition of sites.

Advising clients about economic development issues

Our attorneys have an in-depth understanding of the region's economic benefits programs and know what is available for businesses looking to expand or relocate to our region. Our real estate attorneys work closely with our zoning and environmental

departments to take advantage of tax credits or minimize exposure to possible liability due to environmental issues. We work closely with clients to ensure that their goals are achieved.

Guiding clients through real property disputes

Over the years, we have helped clients through all types of disputes during the development process, including breach of contract, landlord-tenant, title and construction disputes. We regularly interface with local and regional authorities, including local and county departments of health, the New York State Department of Environmental Conservation and the Environmental Protection Agency.

Coordination with other practice groups

The retail practice group works closely with our real estate, land use and zoning, environmental, tax certiorari, corporate and distressed assets practice groups.