

MARK R. USTIN

Farrell Fritz

Farrell Fritz partner Mark R. Ustin is a regulatory lawyer and lobbyist with extensive experience assisting health care entities in navigating the complicated statutory, regulatory, and policy landscape surrounding health care delivery and payment.

Ustin has represented a broad array of health care clients, including academic medical centers, community hospitals, critical access hospitals, federally qualified health centers, physician practices, nursing homes, assisted living providers, home health agencies, behavioral health providers, developmental disability service providers, managed care organizations, and pharmaceutical and other life science companies.

He provides regulatory counsel and strategic business advice on everything from complex business transactions to the day-to-day concerns faced by participants in the health care sector.

More than ever, clients need to plan separately for the short and long term, Ustin said.

“While we respond to the immediate challenges of COVID-19, the usual rules often do not apply,” he said. “Providers and other businesses have been asked to focus on protecting and saving lives, with minimal regard for legal consequences – and they have been supported in this through the waiver of many federal and state laws and regulations. But



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that won't last forever, and we're unlikely to return to the same system we had before.”

“The changes made now – including changes in telehealth, scope of practice, provider capacity and coopera-

tion, and the focus on public health – are going to have a permanent impact on the health care and business landscape,” Ustin said.

Ustin serves as president of St. Catherine's Center for Children's board of directors. The organization's programs address issues of homelessness, child abuse and neglect, family instability and special education.

Ustin earned a juris doctor from St. John's University School of Law and a bachelor's degree from Fordham University.

Established in 1976, Farrell Fritz is headquartered in Uniondale, with offices in Albany, Hauppauge, New York City and Water Mill. The firm has more than 90 attorneys across 19 practice areas.

Farrell Fritz attorneys take prominent, active roles in scores of business, legal and philanthropic organizations; numerous are recognized regionally or nationally as leaders in their fields. The firm is well known for its pro bono work, board involvement, volunteer service and substantial financial support of local community organizations.

Farrell Fritz handles legal matters in the areas of bankruptcy and restructuring; business divorce; commercial litigation; construction; corporate and finance; eDiscovery; emerging companies and venture capital; employment law; environmental law; estate litigation; health care; land use and zoning; New York State Regulatory and Government Relations; not-for-profit law; real estate; tax planning and controversy; tax certiorari, and trusts and estates.