

Michael L. Webb

Partner
Uniondale · Hauppauge

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Michael Webb is a real estate lawyer representing clients in a broad array of commercial transactions, including acquisitions, dispositions, 1031 exchanges, financings, economic development, and contract and lease negotiations.

In his real estate finance transactional practice, Michael represents lenders and borrowers in financings and commercial transactions using real estate as collateral, and counsels commercial banks, non-bank financing companies, and other financial groups entering into financing arrangements. Michael handles mergers and acquisitions, private equity and joint ventures, and taxable and tax-exempt financing arrangements, advising banks, corporate borrowers, business and property owners, not-for-profit organizations, and general corporate clients in both straightforward and complex property transactions.

In his economic development practice, Michael works with business owners, real estate developers, and other clients to obtain economic and tax incentives from local industrial development agencies and economic development corporations.

Michael's practice encompasses all stages of the deal cycle - including structuring, negotiating, and documenting commercial real estate and finance transactions, as well as diligence review of commercial leases, commercial real estate titles, and surveys.

Prior to joining Farrell Fritz, Michael practiced real estate law in the Long Island regional offices of an AmLaw 100 law firm.

PRACTICE AREAS

Real Estate
Healthcare
Corporate
Commercial Finance & Banking
Private Client

EDUCATION

St. John's University School of Law, J.D.
Queens College, B.A.

AFFILIATIONS AND APPOINTMENTS

- New York State Bar Association

ADMISSIONS

New York

UPCOMING EVENTS

JANUARY
29,
2026
Nassau County Bar Association – An Evening to Explore Your Future Practice of Law

FEBRUARY
10,
2026
2026 NYSEDC Economic Development Conference

Experience

- Represented client in connection with \$265,000,000 refinancing of commercial property in Hollywood, CA.
- Represented local not-for-profit organization with acquisition and financing of \$11,000,000 commercial office building in Garden City.
- Represented national developer in acquisition of Marina and Yacht Yard on the East End of Long Island.
- Represented international financial services group in negotiation of lease for relocation of United States headquarters to newly constructed space at The Spiral at Hudson Yards.
- Assisted local real estate developer to obtain approval to get economic incentives and tax benefits from the Town of Hempstead Industrial Development Agency for the construction of a 63-unit residential apartment building near the Valley Stream LIRR.

Community Work

- New Ground, Inc., Board Member
- Long Island Housing Partnership, Board of Directors, Member
- Half Hollow Hills Little League, Volunteer

Recognition

- Long Island Business News, Who's Who in Real Estate Law, 2023
- Long Island Business News, 40 Under 40, 2022
- New York Real Estate Journal, Ones to Watch in Real Estate, 2022
- ProBono Partnership – Outstanding Volunteer 2017